

PAULINE GROSJEAN

Associate Professor of Economics – The University of New South Wales

CONTACT

Address: School of Economics,
Australian School of Business, University of New South Wales,
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RESEARCH AND TEACHING FIELDS

Primary: Economics of Institutions, Culture and Economics, Development and Transition.
Secondary: Political Economy, Economic History.

EMPLOYMENT

2015-present The University of New South Wales, Associate Professor.
2016 Institute for Advanced Studies in Toulouse, Visiting Fellow.
2011-2015 The University of New South Wales, Senior Lecturer (with tenure).
2013 Visiting Professor, Ecole des Hautes Etudes en Sciences Sociales, Paris
School of Economics.
2009-2011 University of San Francisco, Assistant Professor of Economics.
2007-2009 University of California at Berkeley, Ciriacy-Wantrup Post Doctoral Fellow.
2006- 2007 European Bank for Reconstruction and Development, London. Economist.
2002-2006 Toulouse School of Economics, Teaching Assistant.
2004 University College London, Mary Curie Fellow.
2003 Centre for International Forestry Research, Indonesia. Research Intern.
1999 French Foreign Office, Tel Aviv, Economics department. Research Intern.

EDITORIAL BOARDS

Frontiers in Evolutionary Sociology and Biosociology (since 2015).
Editorial Board, Journal of Comparative Economics (since 2011).
Editorial Board, Comparative Economic Studies (since 2011).

EDUCATION

2006 Ph.D Economics, Toulouse School of Economics
Highest distinction (Félicitations du Jury à l'Unanimité)
Dissertation title: "Three Essays in Transaction Costs and Development"
Advisor: Paul Seabright. Committee: T. Besley, E. Auriol, J.P. Azam, A. Thomas.
2003 Toulouse School of Economics, M. Phil, Economics. With distinction.
2001 Agrégation in Economics.
2001 Ecole Normale Supérieure de Cachan. MA, Economics and MA, Finance.
1998 BA, Economics, University Paris X. BA, History, University Paris X.
1996 Baccalaureate, Sciences (Mention Très Bien).

PAPERS

Working Papers and Work in Progress:

“Decentralization, Elite capture, and Private Contributions: Experimental evidence from the Solomon Islands”, with Andrew Beath, Ariel BenYishay, Giovanna d’Adda, and Roberto Weber. R&R at *Journal of Public Economics*.

“Reproductive Opportunity Not Patriarchal Pressure Correlates with Female Sexualization”, with Khandis Blake, Brock Bastian, Thomas F. Denson, and Robert C. Brooks. R&R at *Nature (Human Behaviour)*.

“Render Unto Caesar: Public Goods Provision and Support for Religious Parties. Theory and Evidence from Tunisia”, with Maleke Fourati and Gabriele Graton. Submitted.

“Corporate Gender Culture and Firm Performance”, with Renee Adams and Ali Akyol.

Journal Articles

“It’s Raining Men! Hallelujah? The Long-Run Consequences of Male-Biased Sex Ratios”, with Rose Khattar. Accepted at *Review of Economic Studies*, 20/12/2017.

“The Persistent Effect of Sex Ratios on the Quality of Relationships”, with Rob Brooks. *Philosophical Transactions of the Royal Society B*, September 2017, Vol. 372 (1729).

“The Fish is the Friend of Matriliney: Reef Density and Matrilineal Inheritance”, with Ariel BenYishay and Joseph Vecci. *Journal of Development Economics*, July 2017, Vol. 127, 234-249.

“The Wild West *is* Wild: The Homicide Resource Curse,” with Mathieu Couppenier and Marc Sangnier. *Journal of the European Economic Association*, June 2017, Vol. 15(3).

“Initial Endowments and Economic Reform in 27 Post-Socialist Countries”, with Ariel BenYishay. *Journal of Comparative Economics*, December 2014, Vol. 42 (4): 892–906.

“A History of Violence: The Culture of Honor and Homicide in the US South”, *Journal of the European Economic Association*, October 2014, Vol. 12 (5): 1285-1316.

“Institutional Quality, Culture, and Norms of Cooperation: Experimental evidence from Italy and Kosovo,” with Alessandra Cassar and Giovanna d’Adda. *Journal of Law and Economics*, August 2014, Vol. 57: 821-863.

“Conflict and Social and Political Preferences: Evidence from World War II and Civil Conflict in 35 European Countries” *Comparative Economic Studies*, March 2014.

“Legacies of Violence: Trust and Market Development,” with Alessandra Cassar and Sam Whitt. *Journal of Economic Growth*, September 2013, Vol. 18(3): 285-318.

“Learning, Political Attitudes and Crises: Lessons from Transition Countries,” with Frantisek Ricka and Claudia Senik. *Journal of Comparative Economics*, May 2013, Vol. 41(2): 490–505.

“The Weight of History on European Cultural Integration: A Gravity Approach,” *American Economic Review, Papers and Proceedings*, May 2011, Vol.101 (3): 1-7.

“Long Term Institutional Persistence: Ottoman Rule and Financial Development in the Regions of Europe,” *Journal of Comparative Economics*, March 2011, Vol. 39:1-16 (lead

article). Montias Price for the best paper published in Journal of Comparative Economics in 2010 and 2011 (ex-aequo with A. Greif and S. Tadelis, “A theory of moral persistence: crypto-morality and political legitimacy”).

“Democracy, Market Liberalization and Political Preferences,” with Claudia Senik, *The Review of Economics and Statistics*, February 2011, Vol. 93(1): 365-381.

“Land Tenure Arrangements and Rural Urban migration in China,” with Andreas Kontoleon and Katrina Mullan. *World Development* 2011, Vol. 39(1): 123-133.

“Maintenance Cost, Outside Options and Optimal Ownership of a Public Project,” *The B.E. Journal of Economic Analysis and Policy* 2010, Vol. 10(1).

“Relaxing Rural Constraints: a Win-Win Policy for Poverty and Environment in China?,” with Ben Groom, Andreas Kontoleon, Tim Swanson and Shiqiu Zhang. *Oxford Economic Papers* 2010, Vol. 62(1): 132-156.

“How Sustainable are Sustainable Development Programmes? The Case of the Sloping Land Conversion Program in China,” with Andreas Kontoleon. *World Development* 2009, Vol. 37(1): 268-285.

Books and Encyclopaedia:

“On the Short and Long-Run Effects of Male Biased Sex Ratios: Evidence from Convict Transportation to Australia”, VOX E-book. The Long Economic Shadow of History, 2017, edited by Stelios Michalopoulos and Elias Papaioannou.

“Violence, Interpersonal”, Encyclopaedia of Law and Economics, edited by Jürgen Backhaus, Springer, forth.

“Violence, Civil War”, with Alessandra Cassar and Sam Whitt. Encyclopaedia of Law and Economics, edited by Jürgen Backhaus, Springer, forth.

“Social Cooperation and the Problem of the Conflict Gap: Survey and Experimental Evidence from Post-War Tajikistan,” with Alessandra Cassar and Sam Whitt. In: The Economics of Conflict, edited by Karl Wärneryd, MIT Press 2014.

“Assessing the Sustainability of the Sloping Land Conversion Program: a Choice Experiment Approach,” with Andreas Kontoleon. In: Choice Experiments in Developing Countries: Implementation, Challenges and Policy Implications, edited by J. Bennett and E. Birol, Edward Elgar 2010.

OTHER WORK AND PUBLICATIONS

Policy/Reports

“Tyrants, Tycoons, and Transition Trajectories” in Chapter 3, Transition Report, European Bank for Reconstruction and Development 2013.

“The Crisis from the Household Perspective”, with Ralph De Haas and Martin Brown, Chapter 2, Transition Report, European Bank for Reconstruction and Development 2011.

“The Intangible Transition: Democracy and Market Support After the Crisis”, with Claudia Senik and Frantisek Ricka, Chapter 3, Transition Report, European Bank for Reconstruction and Development 2011.

“Attitudes and Values in Transition”, with Gérard Roland, Transition Report, European Bank for Reconstruction and Development 2007.

“Tajikistan”, Transition Report, European Bank for Reconstruction and Development 2007.

“Assessing the Impact of the Sloping Land Conversion Program on Local Community Welfare”, final report to the CCICED, 2005.

Book Review

“Towards a Labour Market in China,” by J. Knight and L. Song. *The Economics of Transition*, January 2006.

Popular

“Voting Islamist: It’s the Economy, Stupid”, Vox, CEPR, July 2016.

“Should Market Liberalization Precede Democracy? The Citizens’ Point of View, Vox, CEPR, August 2007.

Popular Press Coverage

“It’s Reigning Men. How our convict past explains our glass ceiling” Sydney Morning Herald (29 June 2015), The Age (29 June 2015).

GRANTS, FELLOWSHIPS AND AWARDS

- 2016 Australia Research Council Discovery Grant (AUD 592,000 – 4 years funding) “On the origins and persistence of gender: Combining evolutionary and economic approaches to study sex differences and cultural variation”, with Rob Brooks (UNSW) and Paul Seabright (IAST, Toulouse School of Economics).
- 2015 Rising Star Award. Nominated as 1 of the 20 “research leaders” of UNSW.
- 2015 UNSW Business School Grant (AUD 22,855) “The roles of gender and economic inequalities in the post Arab Spring Islamic Revival: experimental and survey evidence from Tunisia”.
- 2014 Excellence in Refereeing Award, *Journal of the European Economic Association*.
- 2013 Australian School of Business Grant (AUD 24,000) "Beyond local development: the role of local institutions building in fostering trust and cooperation: evidence from the Solomon Islands".
- 2013 World Bank (USD 86,000) support for evaluation of the Rural Development Project in the Solomon Islands.
- 2012 Research Achievement Award – Australian School of Business.
- 2012 Australian School of Business Grant, AUD 9000.
- 2011 US Department of State Title VIII Research Award (USD 20,000): “The Co-Evolution of Trust and Institutions: Evidence from the Balkans”.
- 2010 US Department of State Title VIII Research Award (USD 18,750): “Violence, and Socio-Economic Preferences: An Empirical Investigation in Tajikistan and Kosovo”.
- 2007 Ciriacy-Wantrup Post Doctoral Fellowship in Natural Resources Economics and Political Economy - University of California at Berkeley (2 years).
- 2004 Marie Curie Research Fellowship of the European Commission (9 months)
- 2003 Doctoral Scholarship (3 years), French Government.

1998 Scholarship for Ecole Normale Supérieure (4 years)

ADVISING

Thesis advising (PhD UNSW)

<u>Name</u>	<u>Placement:</u>	<u>Year:</u>
Malek Fourati	University of Geneva	2014-2017
Danielle Hayek		2014-

Thesis advising (Honours UNSW)

Damoon Sadeghian	NSW Treasury	2016
Rose Khattar	Federal Treasury	2013
Riady Haryono	Private sector	2012

Thesis advising (IDEC Masters University of San Francisco)

Alexandra Ghosh	PhD student	2011
Deanna Karapetyan	PhD student	2011
Marko Koosel	Private sector	2011
Priyanka Talwar	Private sector	2011
Lexi Russell	Private sector	2011
Elizabeth Geoffroy	Private sector	2010
Jon Kastelic	World Bank	2010

SELECTED CONFERENCES AND SEMINAR PRESENTATIONS

- 2016: AEA/ASSA meetings, NBER Culture and Institutions Meeting, Einaudi Institute for Economics and Finance (Rome), Genève, Goethe University (Frankfurt), Lausanne, Mannheim, New York University, Princeton University, Science Po, Toulouse School of Economics, UC Berkeley, UCLA, University Pompeu Fabra.
- 2015: 2d MERIT workshop at Monash University (Keynote lecture), Melbourne.
- 2014: NBER Summer Institute: Income Distribution and Macroeconomics Workshop, NBER Summer Institute: Political Economy Group, AEA/ASSA meetings, Santa Fe Institute working group on the Co-evolution of Institutions and Behavior, Cooperation and Conflict in the Family Conference UNSW, ESAM Bocconi University, Hong Kong UST, Monash U., Science Po, Sydney U., Toulouse School of Economics, QUT.
- 2013: Barcelona GSE Summer Forum, International Society for New Institutional Economics Conference
Goethe University Frankfurt, Tilburg University, University Nova Lisboa, Thema (Cergy)-ESSEC, European Bank for Reconstruction and Development, University of Wellington, University of Otago.
- 2012: NBER Summer Institute: Income Distribution and Macroeconomics Workshop, NBER Summer Institute: Development of the American Economy Workshop, AEA/ASSA meetings, Melbourne University, Monash, University of Queensland, University of Zurich.
- 2011: Stanford Institute for Theoretical Economics (SITE): Experimental Economics, All-UC History Group, American Economic Association Meetings, International Society for New Institutional Economics conference (Stanford), UNSW, University of

- Wollongong, University of Melbourne, Université Laval, Toulouse School of Economics.
- 2010: NBER Summer Institute: Income Distribution and Macroeconomics Meeting, IZA-Science Po workshop: Civic Values and Trust, CEPR: Models of Cultural Diversity, Stanford University, University of Wisconsin Madison, UC Santa Cruz.
- 2009: NBER Summer Institute: Political Economy Meeting, AEA/ASSA meetings, ISNIE (UC Berkeley), London School of Economics, Monash University, New York University, UC Berkeley, UC Davis, UC Santa Barbara, UNSW, University of San Francisco.
- 2008: Paris School of Economics; CEPR: Models of Cultural Diversity; Midwest Political Science Association Conference.
- 2006: World Congress of Environmental and Resource Economists, Kyoto 2006.

PROFESSIONAL ACTIVITIES

Refereeing:

American Economic Review; Economic Journal; Comparative Economic Studies; Economics and Human Biology; Econometrica; Empirical Economics; Environmental and Resource Economics; European Economic Review; Experimental Economics; Journal of Bioeconomics; Journal of Comparative Economics; Journal of Development Economics; Journal of Development Studies; Journal of Economic Growth; Journal of the European Economic Association; Journal of Law and Economics; Journal of Law, Economics and Organizations; Journal of Money, Credit and Banking; Journal of Public Economics; Kyklos; Land Use Policy; Quarterly Journal of Economics; Review of Economics and Statistics; The Economics of Transition, Australian Journal of Agricultural and Resource Economics, British Journal of Middle Eastern Studies, Regional Science and Urban Economics; Review of Economic Studies; World Bank Economic Review, World Development.

Outside expert for the French Agence Nationale de la Recherche.

Other activities:

Board of Directors, Society for Institutional & Organizational Economics, 2017-2020.

Board member, Association for Comparative Economics (ACES), 2013-2016.

Ethics Committee, UNSW, 2014-2015.

Head of School Advisory Committee, School of Economics, UNSW, 2012-2014.

Strategic Initiative Committee, School of Economics, UNSW 2012-2014.

Hiring Committee, University of San Francisco, 2010-2011.